

**Fellows Program Schedule  
Wednesday, October 3, 2018**

**Program generously sponsored by Wenger Corporation  
Hosted by Cornish College of the Arts**

<b>8:00 a.m.</b>	<b>Board buses for travel to Cornish College of the Arts</b>
<b>8:30 – 9:00 a.m.</b>	<b>Continental Breakfast and Meet Your Mentors</b>
<b>9:00 – 9:15 a.m.</b>	<b>Welcome/Introductions of Participants/Introduction of Panelists</b>
<b>9:15 – 10:30 a.m.</b>	<b>Principles of Fiscal Management</b> This session is designed to give participants an overview of fiscal management principles that can be applied to any number of budget models.
<b>10:30 – 10:45 a.m.</b>	<b>Break</b>
<b>10:45 a.m. – 12:00 p.m.</b>	<b>Conflict Resolution and Personnel Management</b> Where there are people there is conflict. This session gives some tools to help aspiring deans think about ways to manage conflict and work to build a more cohesive team of faculty and staff colleagues.
<b>12:00 – 1:30 p.m.</b>	<b>Lunch with Mentors</b> <i>Enjoy one of the many restaurants in the neighborhood.</i>
<b>1:30 – 3:00 p.m.</b>	<b>Introduction to Strategic Enrollment Management</b> <b><i>(Plenary session including Fellows and Mentors)</i></b> Deans as well as other academic leaders at all levels are increasingly involved in enrollment management decisions, and are increasingly concerned about enrollment impacts on budgets and other resources. This session is designed to introduce participants to the concept of strategic enrollment management, which includes the use of data and best practices for decision-making.
<b>3:00 p.m.</b>	<b>Board buses for travel to Cornish College of the Arts</b> <b><i>Product Demonstration – Wenger Corporation</i></b>
<b>4:00 p.m.</b>	<b>Board buses to Hotel</b>